

IATF[®] 2023

The AfCFTA marketplace

PROMOTED BY



IN COLLABORATION WITH



HOSTED BY EGYPT



IATF2023 Buyer Pre-Qualification

Cairo, Egypt
9 - 15 November 2023

www.intrafricantradefair.com

**Connecting
African Markets**



1. Buyer Pre-Qualification

Introduction

Thank you for taking the time to complete the buyer pre-qualification. By completing the pre-qualification form you have the opportunity to participate as a buyer across multiple platforms.

If you need any assistance with completing the form, please contact the Intra-African Trade Fair Team on +27 (0)10 496 3500 or email us on

Terms and Conditions

Please note that by ticking this box, you adhere to the terms and conditions applicable to Intra-African Trade Fair. Yes, I have read and agree to the

Personal/Contact Information

Title

First Name

Last Name

Company Name

Job Title

Gender

Landline Number

Mobile Number

Email

Country

- Local Country:
 - ID Number
 - ID Document Upload
- International Country:
 - Passport First Name
 - Passport Last Name
 - Nationality
 - Passport Number
 - Passport Issue Date
 - Passport Expiry Date
 - Passport Issued by Country
 - Passport Document Upload

Date of Birth

- How did you hear about the show?
 - Billboards
 - Direct Mailers
 - Industry Association
 - Industry Event
 - Invitation from an Exhibitor
 - Invitation from the Organiser
 - Online Advertising
 - Print Advertising
 - Radio
 - Social Media
 - TV
 - Delegate Ticket
 - Word of Mouth

Privacy

I hereby give authorisation to be contacted in the following ways:

- Emails from exhibitors
- Emails from other hosted buyers
- Emails from delegates

Privacy Policy Agreement

By leaving this box checked and submitting your details you give the organisers permission to make contact with you for necessary information pertaining to the show and you agree to our privacy policy.

Company Information

Company Name

Address Line 1-3

Town/City

State/Province/Region/County

ZIP/Postal Code

Country

Landline Number

Mobile Number

Email

Website

About Your Company

Profile

Please tell us a little more about your company and your line of business by completing this 50-word profile that gives us a good understanding of you and your business. This will assist us through the approval process of your application.

Which industry sectors do you operate in?

Agriculture/Agribusiness
Basic Metal Production
Chemical industries
Clothing/Textiles
Construction
Creative Industries
(Apparel/Arts/Fashion/
Film/Music/Television)
Diaspora
Education
Engineering
Financial Services
Food and Beverage
Freight Forwarding

Health Services
ICT
Infrastructure
Innovation
Logistics
Manufacturing
Mining
Oil and Gas
Standards
Tourism
Transport
Utilities (Water; Gas; Electricity)
Youth Start-ups
Other (Please specify):

What is the size of the company you are employed by?

0 - 20
21 - 50
51 - 80
81 - 100
101 +

What is your company's annual spend on products/services?

US\$ 10,000 – 100,000
US\$ 101,000 – 250,000
US\$ 251,000 – 500,000
US\$ 501,000 – 1,000,000
US\$ 1,000,000 and above

What is the annual turnover/revenue of the company you are employed by?

US\$ 10,000 – 100,000

US\$ 101,000 – 250,000

US\$ 251,000 – 500,000

US\$ 501,000 – 1,000,000

US\$ 1,000,000 and above

About Your Role

How would you describe your position within the company?

Lower Management

Middle Management

Senior Management

Owner

In which area of business do you work?

Admin/Support

Business/Commercial Development

Customer Service

Events

Finance

General Management

HR/Training

Marketing/Communications

Operations

Procurement/Contracting

Product Management

Research

Sales

Other (Please specify):

What is your purchasing authority?

No influence on purchasing decisions

Influence purchasing decisions

Make purchasing decisions

Target Sectors

Industry sectors of interest?

Agriculture & Agro-processing
Automotive
Clothing & Textiles
Construction & Infrastructure
Consumer goods
Creative Industries,
including Entertainment
Diaspora
Education
Energy & Power
Engineering
Finance

Health & Pharmaceuticals
ICT
Innovation
Logistics
Manufacturing
Mining
Standards
Tourism
Transport
(road, rail, maritime, air)
Youth Start-up

Region

What are the main geographical regions that you are interested in doing business with?

Objectives

What is your primary objective for visiting?

Gather industry knowledge and learning through talks or presentations
Visit different exhibitor stands to see what is new and interesting in the industry
Talk to as many suppliers as possible in order to achieve specific business objectives
Meet with existing suppliers and partners to discuss current or past business
Networking to meet new people in order to create new opportunities
Meet with a few specific people or companies that I wanted to do deals with

Attendance

Which days will you be attending the show?

Thursday, 9 November 2023
Friday, 10 November 2023
Saturday, 11 November 2023
Sunday, 12 November 2023
Monday, 13 November 2023
Tuesday, 14 November 2023
Wednesday, 15 November 2023

Are you interested in attending the Conference?

The IATF2023 Conference promises to be among the most important events on the 2023 African business calendar. Confirm your attendance today for the chance to join Africa's top business and political leaders as they share insights on the theme 'Connecting African Markets'. This is a conference not to miss if you are interested in trading or investing in Africa.

Yes

No

Which days will you be attending the IATF2023 Conference?

Thursday, 9 November 2023

Friday, 10 November 2023

Saturday, 11 November 2023

Sunday, 12 November 2023

References

IATF requires that all hosted buyers prove that they actively purchase products/services on a regular basis.

To qualify as a hosted buyer, please provide details of TWO references following the below guidelines:

References can be with any of your suppliers

Order placed in the last 6 months or orders for future dates

Reference 1

First Name

Last Name

Company Name

Landline Number

Mobile Number

Email

Description of order placed,
and business done

Reference 2

First Name

Last Name

Company Name

Landline Number

Mobile Number

Email

Description of order placed,
and business done