



IATF2023 Exhibitor Stand Awards

No event is complete without the hard work of the exhibitors. The effort and outstanding outcomes cannot go unnoticed. As a result, IATF2023 features Exhibitor Stand Awards which will be awarded onsite at IATF2023 on 25 November 2023. Exhibitors are encouraged to review the criteria for the 10 awards that you could qualify to be in the running for. Be sure to take the criteria into account whilst planning your participation at IATF2023.

- Judging of stands will take place on 22 & 23 November 2023 **BEST STAND DESIGN -BEST STAND FOR DOING BUSINESS -**Criteria: Criteria: Creating a busy B2B atmosphere • An eye-catching stand with unique/creative design Best use of space available irrespective of the • Well planned and well thought out layout of stand stand size Effective navigation of internal layout Attractive and inviting from a visitor's perspective • Good presentation of stand and its services 'Outstanding' presence in the halls engaging visitors to the stand **BEST STAND PERSONNEL -BEST STAND FEATURE -**Criteria: Criteria: Cohesion in approach from all team members A unique and impactful stand Attentive and enthusiastic staff • Good use of feature's capturing your cultural Good knowledge of product/services being characteristics promoted Eye catching feature encouraging visitors to stand Good face-to-face contact with visitors Ability to make use of the feature – usability Encouragement onto the stand, with staff engaging with passing traffic • Polite and well-presented staff **MOST RESPONSIBLE STAND -MOST INNOVATIVE STAND -**Criteria: Criteria: Re-use of packaging and signage • Eye catching stand with 'outstanding' presence Use of Marketing Material that isn't dated Creative use of space Use of living décor on the stand e.g. plants Best use of technology to attract visitors Digital collateral solutions Digital solutions Elements of re-use, reduce, recycle (Minimal waste disposal) At least one conscious action to going green **MOST EXTRAORDINARY EXPERIENTIAL STAND -BEST STAND IATF VIRTUAL (COMPANY) -**Criteria: Criteria: Ongoing interactive and experiential activations The number of visitors to their virtual stand Eye catching - draws a crowd The engagement with the visitors Unique experience showcasing products and services Interactive
 - Energetic and vibrant

Best Stand IATF Virtual (Pavilion) -

Criteria:

- The number of visitors to their virtual pavilion
- The engagement with the visitors

Marketing Award –



- Marketing roll-out and registrations measured through exhibitor's unique link
- Social media reach (posts and mentions on IATF and their participation) which will be tracked using #IATF2023 and tagging the relevant IATF handles for the duration of pre-show and during the event